

Gurango Software Corporation sweeps awards from Microsoft Philippines



Photo shows (from left) Pepeng Rollan, General Manager, Microsoft Philippines; Jerry Bongco, Small to Medium Solutions and Partners Partner (SMSP) Group Manager, Microsoft Philippines; Joey Gurango, Chief Executive Officer and Founder, Gurango Software Corporation; Louie Castañeda, SMS&P Director, Microsoft Philippines; Prep Palacios, Partner Manager, Microsoft Philippines; Vivian Pasia, Partner Manager, Microsoft Philippines; Bong Rollan, Partner Manager, Microsoft Philippines.

(Manila, Philippines, July 18, 2008) — Gurango Software Corporation received three prestigious awards — including 2008 Partner of the Year — at the Microsoft Philippines Partner Awards 2008, an annual recognition program for Philippine Partners that have contributed substantially to the global software company's overall growth in the Philippines.

The company is the first Microsoft Dynamics Partner ever named Partner of the Year. Historically, the Partner of the Year award goes to Large Account Resellers (LARs) that make multimillion deals from an enterprise-level client base and specialized Microsoft volume licensing agreements. Gurango Software was given the award in recognition for exceeding revenue targets by 141%, 50% year-on-year growth, and year-on-year customer growth of 71% in the Small to Medium Solutions and Partners (SMSP) segment.

Gurango Software also received two other awards. It received the Dynamics Partner of the Year in recognition for sales performance and services execution on the Microsoft Dynamics AX and GP platforms. Microsoft Philippines specifically cited Gurango Software's achievement in exceeding its fiscal year target in this segment by 40% and posting year-on-year growth of 50%.

The company received the SMSP Partner of the Year award as well. The award is given to the Microsoft partner that has delivered outstanding performance for the year in terms of effective "Thru Partner Marketing" programs and year-on-year customer growth. Gurango Software exceeded its target revenue by 141% and achieved 50% year-on-year growth in this segment.

"These awards are clear testaments to the efforts we have placed in meeting Microsoft partner requirements and consistently delivering high-quality products while ensuring high levels of customer satisfaction." Gurango Software's Chief Operating Officer, Tarcs Taruc said. "We look forward to the years ahead, with an unwavering commitment to further excel."

"Gurango Software Corporation truly deserves this acknowledgement of its success. That success was made possible by a strong commitment to help grow the local software economy through the provision of industry-leading services, solutions and support. This commitment enabled Gurango Software to achieve double-digit growth, exceeding all their targets." said Louie Castañeda, SMSP Director, Microsoft Philippines.

"We take pride in partnering with Gurango Software because of their passion for excellence. We are deeply honored to be part of Gurango's exponential growth, both locally and internationally," Castañeda said.

Gurango Software Corporation develops and distributes stand-alone applications which can be fully integrated with the Microsoft Dynamics Platform through its global office network and the Philippine head office. Its proprietary solutions include Forum, a suite of business solutions for event management and organizations; SmartHR, a premiere Human Capital Management system that provides full-scale human resource solutions; and an international payroll platform called DynamicPay, which works seamlessly with SmartHR.

Aside from developing proprietary applications, Gurango Software also operates as a Value Added Reseller (VAR) for Microsoft Dynamics and provides implementation, customization, training and consultation services for small, mid market and corporate businesses. Gurango Software Corporation is a Microsoft Gold Certified Dynamics Partner and also a member of the elite Microsoft Dynamics President's Club.

Microsoft Philippines' managing director Rafael Rollan likewise said, "It is always an honor to be a witness to the continuous innovation and superior performance of partners like Gurango Software Corporation." Rollan said. "Their growth and consistently outstanding performance is proof that Filipino independent software vendors (ISV) can deliver globally competitive solutions and services. We are truly proud of them."

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About Gurango Software Corporation

Gurango Software Corporation (www.gurango.com) is a multinational software company that develops and distributes products for the Microsoft Dynamics ecosystem. Gurango operates its global product development and customer service “back-office” in the Philippines, with local sales and support provided by “front-office” subsidiaries in Asia, Australia, Africa, the Middle East, Western Europe, and North America.

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